## Director's Report

Josias Bartram
June 13, 2024

## Budget \& Financials

The 2024 financials are on track.

- We were a little worried that payroll and benefits would be tight this year, but that's no longer an issue with the turnover we are currently experiencing.
- In fact, we have the budget for overtime, and I will be authorizing it as needed to help address the staffing shortage.

The 2025 Budget process has started.

- We are using a news software system and anticipate some wrinkles.
- The budget manual is included in the packet.
- Most of our increases will be related to new positions, along with a couple related to collections.
- I will be going over the process and an outline of our request in the meeting.
- Our request is due June $28^{\text {th }}$. It will be on the agenda for the July Board Meeting for your approval.


## Personnel

We are currently experiencing an extreme amount of staff turnover combined with a long-term medical leave. Some of this is reflected in the agenda. I've never had this many items under Appointments, Resignations, and Terminations. But it's actually even a little deeper than is apparent.

- The Personnel Committee is meeting immediately before the Board to be briefed on some of the more sensitive issues. We will also be briefing the full Board in an executive session.
- We have approval for a Temp Librarian I position and have a candidate working her way through the hiring process. If all goes as planned, she will be based in Youth Services to help cover Summer Reading and desk time.
- We are going to be moving Information Services operations to the front (Circ) desk on a trial basis. Some version of this change is also part of the long-term plan, but there are a lot of logistics to be figured out before it can be permanently implemented.
- We are asking the Board to consider shortening our hours on a temporary/emergency basis.
- As the Central Library, we are required to be open 60 hours/week and we are currently at the minimum.
- I confirmed with Steve Bachman that the State will not object to us being under that number on an emergency basis.
- The issue is having a Building Supervisor present whenever we're open, which is absolutely necessary for everyone's safety. Between turnover and medical leave, we are down from 7 potential supervisors to 4 .
- We are proposing dropping down to 54 hours, which would allow us to close at 5 pm two additional weekdays. This removes the need for a second shift. As of now, we are thinking that we would close early on Wednesday and Thursday, but this is something that I want to figure out with key staff early next week.

Our first Staff Development Day is planned for Monday June $24^{\text {th }}$. The Library will be closed to the public. We are planning a combination of working sessions and relaxing/de-stressing activities. As usual, the Friends will be providing our Lunch.

Our new Break Room is getting a lot of use and appreciation. It makes a big difference.

- The master gardeners from CCE have been bringing over leafy greens every week for the F2L fridge. That will be winding down as they get mid and late season crops planted. We will start purchasing produce from Russel Farms very soon and continue until November. Russel Farms will be able to deliver.
- Josias has tasked me with creating a new annual performance evaluation form. One of the group working sessions at the June $24^{\text {th }}$ staff development day will be to look at the draft form that I created and develop a process for annual evaluations.
- After nearly 24 years, desk chairs are being replaced. Most of the chairs have been ordered, the last few will be ordered by the end of the month.
- We are all very excited to have a staff room. I was on the committee that was formed to set up the staff room. This room is also where all the office supplies are stored. I moved the supplies from the administration office and organized and labeled the cabinets.
- The Broome County IT Department has secured a contract with Constant Contact, and they are setting up accounts for departments. It is my goal to get all contacts transferred from Mail Chimp to Constant Contact by the end of the month and send out the July newsletter with Constant Contact.
- After trying since February to get ProQuest to send a contract for Newspapers.com, we now have a contract to bring to the Board. This database will be invaluable for genealogy research. If this is approved by the Board, my next challenge is getting it approved by the Broome County Purchasing Department.
- I attended the budget kick-off meeting and training for the new budget software with Josias. Unfortunately, the training was not hands. Hopefully once we get the green light to login, it won't be too difficult to figure out.
- I have been submitting most of the personnel forms for all the recent staff changes. I am finally starting to feel comfortable with this process.

| Account | Budget | Encumbered | May | YTD |  | Remaining |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary and Benefits |  |  |  |  |  |  |  |
| 6001000 SALARIES FULL-TIME | 920,950 |  | 68,867 | 361,960 | 39\% | 558,990 | 61\% |
| 6001001 SALARIES PART-TIME | 149,560 |  | 9,506 | 40,774 | 27\% | 108,786 | 73\% |
| 6001002 SALARIES TEMPORARY | 20,070 |  | 3,931 | 18,070 | 90\% | 2,000 | 10\% |
| 6001003 SALARIES OVERTIME | - |  | 405 | 1,074 |  | -1,074 |  |
| Total Salary | 1,090,580 |  | 82,710 | 421,879 | 39\% | 668,701 | 61\% |
| 6008001 STATE RETIREMENT | 136,887 |  | 10,237 | 47,791 | 35\% | 89,096 | 65\% |
| 6008002 SOCIAL SECURITY | 82,514 |  | 6,186 | 30,979 | 38\% | 51,535 | 62\% |
| 6008004 WORKERS COMPENSATION | 6,304 |  | 0 | 1,576 | 25\% | 4,728 | 75\% |
| 6008006 LIFE INSURANCE | 285 |  | 8 | 41 | 14\% | 245 | 86\% |
| 6008007 HEALTH INSURANCE | 143,359 |  | 5,552 | 52,319 | 36\% | 91,040 | 64\% |
| 6008009 RETIREE HEALTH INSURANCE | 351,529 |  | - | 112,811 | 32\% | 238,718 | 68\% |
| 6008012 EMPLOYEE TUITION REIMBURSEMENT | 3,500 |  | - | - | 0\% | 3,500 | 100\% |
| 6008014 NYS Voluntary Defined Contribution | 6,967 |  | 532 | 2,792 | 40\% | 4,175 | 60\% |
| Total Benefits | 731,345 |  | 22,515 | 248,309 | 34\% | 483,036 | 66\% |
| Salary and Benefits | 1,821,925 |  | 105,225 | 670,187 | 37\% | 1,151,738 | 63\% |
| Contractual Expenditures |  |  |  |  |  |  |  |
| 6004012 OFFICE SUPPLIES | 2,000 | 1,367 68\% | 5 | 1,450 | 72\% | (817) | -41\% |
| 6004021 BLDG MAINTENANCE SUPPLIES | 1,000 | 1,747 175\% | - | 618 | 62\% | $(1,365)$ | -137\% |
| 6004022 FUEL AND HEATING SUPPLIES | 26,000 | 0\% | 1,199 | 8,315 | 32\% | 17,685 | 68\% |
| 6004023 BLDG AND GROUNDS SUPPLIES | 4,300 | 5,828 136\% | 728 | 1,921 | 45\% | $(3,449)$ | -80\% |
| 6004030 FOOD AND BEVERAGES | 100 | - 0\% | - | - | 0\% | 100 | 100\% |
| 6004048 MISC OPERATIONAL SUPPLIES | 5,785 | 0\% | - | 41 | 1\% | 5,744 | 99\% |
| 6004055 COMPUTER SOFTWARE AND SUPPLIES | 70,684 | 0\% | - | 69,619 | 98\% | 1,065 | 2\% |
| 6004056 COMPUTER EQUIPMENT(NON CAPITAL) | 5,000 | 0\% | - | 311 | 6\% | 4,689 | 94\% |
| 6004070 BOOKS ADULT SERVICES | 67,550 | 32,018 47\% | 2,455 | 27,890 | 41\% | 7,643 | 11\% |
| 6004071 JUVENILE BOOKS | 54,000 | 20,974 39\% | 5,192 | 24,105 | 45\% | 8,921 | 17\% |
| 6004073 SUBSCRIPTIONS | 7,563 | 0\% | 244 | 244 | 3\% | 7,319 | 97\% |
| 6004074 AUDIOVISUAL MATERIALS | 33,000 | 27,738 84\% | 2,624 | 10,262 | 31\% | $(5,000)$ | -15\% |
| 6004075 ELECTRONIC ACCESS MATERIALS | 33,650 | 14,048 42\% | 7,117 | 24,962 | 74\% | $(5,361)$ | -16\% |
| 6004100 POSTAGE AND FREIGHT | 700 | 470 67\% | 476 | 724 | 103\% | (494) | -71\% |
| 6004105 DUES AND MEMBERSHIPS | 1,500 | - 0\% | - | - | 0\% | 1,500 | 100\% |


| 6004112 BLDG GROUNDS AND EQUIP REPAIR | 2,060 | 3,180 | 154\% | 109 | 1,711 | 83\% | $(2,831)$ | -137\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6004113 WATER AND SEWAGE CHARGES | 3,200 | - | 0\% | - | 946 | 30\% | 2,254 | 70\% |
| 6004115 ELECTRIC CURRENT | 48,000 | 40,000 | 83\% | 5,278 | 19,002 | 40\% | $(11,002)$ | -23\% |
| 6004117 BUILDING AND GROUNDS EXPENSES | 42,807 | 8,381 | 20\% | 1,318 | 10,383 | 24\% | 24,043 | 56\% |
| 6004136 OPERATIONAL EQUIPMENT REPAIRS | 3,000 | - | 0\% | - | - | 0\% | 3,000 | 100\% |
| 6004137 ADVERTISING AND PROMOTION EXPE | 3,000 | - | 0\% | 60 | 1,022 | 34\% | 1,978 | 66\% |
| 6004138 OTHER OPERATIONAL EXPENSES | 16,000 | 10,007 | 63\% | 2,312 | 8,699 | 54\% | $(2,706)$ | -17\% |
| 6004147 OTHER PROGRAM EXPENSES | 15,000 | - | 0\% | - | 300 | 2\% | 14,700 | 98\% |
| 6004160 MILEAGE AND PARKING-LOCAL | 700 | - | 0\% | - | 212 | 30\% | 488 | 70\% |
| 6004161 TRAVEL HOTEL AND MEALS | 2,000 | - | 0\% | - | 77 | 4\% | 1,923 | 96\% |
| 6004162 EDUCATION AND TRAINING | 2,000 | - | 0\% | - | 702 | 35\% | 1,298 | 65\% |
| 6004165 ADVISORY BD/TRUSTEES EXPENSES | 175 | - | 0\% | - | - | 0\% | 175 | 100\% |
| 6004193 HARDWARE MAINTENANCE | 8,610 | - | 0\% | - | 2,800 | 33\% | 5,810 | 67\% |
| 6004196 COPYING MACHINE RENTALS | 7,000 | 4,129 | 59\% | 712 | 3,720 | 53\% | (849) | -12\% |
| 6004504 OTHER FINANCIAL SERVICES | 12 | - | 0\% | - | 8 | 64\% | 4 | 36\% |
| 6004573 OTHER FEES FOR SERVICES | 9,260 | 3,372 | 36\% | 213 | 1,692 | 18\% | 4,196 | 45\% |
| Total | 475,656 | 173,258 | 36\% | 30,040 | 221,734 | 47\% | 80,663 | 17\% |
| Chargebacks |  |  |  |  |  |  |  |  |
| 6004602 INSURANCE PREMIUM CHARGEBACK | 26,181 |  |  | - | 6,545 | 25\% | 19,636 | 75\% |
| 6004604 DPW SECURITY CHARGEBACKS | 105,991 |  |  | - | 26,498 | 25\% | 79,493 | 75\% |
| 6004606 TELEPHONE BILLING ACCOUNT | 5,963 |  |  | - | - | 0\% | 5,963 | 100\% |
| 6004609 DATA PROCESSING CHARGEBACKS | 56,892 |  |  | - | 5 | 0\% | 56,887 | 100\% |
| 6004617 DUPLICATING/PRINTING CHARGEBACK | 166 |  |  | - | - | 0\% | 166 | 100\% |
| 6004618 OFFICE SUPPLIES CHARGEBACK | 8 |  |  | - | - | 0\% | 8 | 100\% |
| 6004619 BUILDING SERVICE CHARGEBACK | 5,000 |  |  | - | 1,250 | 25\% | 3,750 | 75\% |
| Total Chargebacks | 200,201 |  |  | - | 34,298 | 17\% | 165,903 | 83\% |
| Debt |  |  |  |  |  |  |  |  |
| 6006000 PRINCIPAL ON SERIAL BONDS | 6,849 |  |  | - | 6,849 | 100\% | 0 | 0\% |
| 6006001 BANS Principal | 47,578 |  |  | - | 47,578 | 100\% | 0 | 0\% |
| 6007000 INTEREST ON SERIAL BONDS | 628 |  |  | - | 416 | 66\% | 34 | 5\% |
| 6007001 BANS Interest | 7,592 |  |  | - | 7,591 | 100\% | 0 | 0\% |
| Grand Total (operating): | 2,560,429 | 173,258 | 7\% | 135,265 | 988,653 | 39\% | 1,398,338 | 55\% |


| Account | Budgeted | May | YTD |  | Remaining |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |
| 5000100 LIBRARY COPY FEES | 12,000 | 417 | 5,000 | 42\% | 7,000 | 58\% |
| 5000177 RENTALS \& FEES | 8,500 | 600 | 3,000 | 35\% | 5,500 | 65\% |
| 5000189 OTHER LOCAL GOVERNMENTS | 846,573 | - | 211,643 | 25\% | 634,930 | 75\% |
| 5000312 RENTAL CHARGEBACKS | 49,000 | - | - | 0\% | 49,000 | 100\% |
| 5000426 MISCELLANEOUS | 10,000 | 272 | 2,240 | 22\% | 7,760 | 78\% |
| 5000431 MISCELLANEOUS | 15,000 | - | - | 0\% | 15,000 | 100\% |
| 5000451 INTEREST AND EARNINGS | 17,500 | 26,318 | 26,318 | 150\% | -8,818 | -50\% |
| 5000530 REFUNDS OF PRIOR YEARS EXPENDIT | - | 1,086 | 1,086 |  | -1,086 |  |
| 5000531 GIFTS AND DONATIONS | 500 | - | - | 0\% | 500 | 100\% |
| 5000545 CREDIT CARD REBATES | 100 | - | - | 0\% | 100 | 100\% |
| 5000546 Trust Account Inflows | 500 |  | - | 0\% | 500 |  |
| 5000562 TRANSFER FROM GENERAL FUND | 1,500,059 | - | 1,500,059 | 100\% | - | 0\% |
| 5000569 TRANSFER - DEBT SERVICE FUND | 1,770 | - | 1,791 | 101\% | -21 |  |
| 5000808 OTHER STATE AID | 98,690 | 0 | 8,300 | 8\% | 90,390 | 92\% |
| 5000952 ARRA DEBT REIMBURSEMENT | 237 | - | - | 0\% | 237 | 100\% |
| Total Revenue (operating): | 2,560,429 | 28,695 | 1,759,438 | 69\% | 800,991 | 31\% |

## Data Analytics Monthly Report (May 2024) <br> Submitted by Laura Haynes

Total Monthly Circulation for January-April in 2023 and 2024:
We still surpassed 2023's numbers for May, but circulation decreased from April to May.


This graph shows the circulation stats for the past year:

25,000

20,270 20,520


## Circulation by format:

Numbers are generally holding steady across the board, but electronic media usage increased slightly and physical book usage declined.


## Hoopla Circulation:

Hoopla circulation continues to climb as we continue to advertise on social media about our digital offerings.


Hoopla Circulation by format:


Libby Circulation for eBooks, Audiobooks, and Magazines over the last year: We promoted Libby's magazines at the beginning of May.


## Electronic media overview:

This graph shows the growing numbers for Hoopla and the fluctuating numbers for Libby.


Door Count
Door count declined for May.


New Patron Registration (Hoopla, and Libby/Overdrive):
Registration decreased slightly across the board.


Total sessions:
Website sessions declined in May.


Pageviews:
This graph shows total pageviews for the past 12 months.


This graph shows a breakdown of views for each page on the website for the month of May.


Website sessions declined, as did the amount of users.


Number of Wireless Sessions:
Wireless sessions are the highest they have been in 12 months.


## Public Computer Sessions

The reporting module is finally fixed, so we have public computer usage statistics again.


## Circulation

## Submitted by Kathleen Shores

Christian Wert's last day is June 15th. Circulation and Local History will be down a clerk until his previous part-time Library Clerk position is filled.

Full-time Library Clerk, Nursel Bagsever, went on an extended leave beginning May 9th. Nursel returned to work on June 10th.

Outreach and Youth Services Coordinator from 4CLS and former Head of Youth Services at BCPL, Sarah
Reid, received 24 BCPL library card registrations from BookFest, an outreach event held by 4CLS at the
Discovery Center of the Southern Tier on May 15th. Sarah will also register patrons for BCPL library cards at a Juneteenth 4CLS outreach event on 6/19.

- Full-time Circulation clerk, Emma Wagaman, provided 20.50 hours of desk coverage/additional help to Youth Services.
- Full-time Circulation clerk, Nursel Bagsever, provided 6.50 hours of desk coverage/additional help to Youth Services.
- Part-time Circulation Clerk, Ethan Mellen, provided 54.50 hours of desk coverage/additional help to Youth Services.
- Part-time Local History Clerk, Christian Wert, provided 39.50 hours of desk coverage/additional help to Local History. Christian is currently splitting his time between Local History and the Circulation Department with focus on the Circulation due to staffing shortages.
- The Circulation desk issued approximately 132 guest passes during the month of May. The library welcomed visitors from other states such Florida, Michigan, Nevada, North Carolina, and Texas.
- Physical library card registrations for adults, young adults, and juveniles:
- July 2023-175
- August 2023-186
- September 2023-189
- October 2023-143
- November 2023-127
- December 2023-124
- January 2024-147
- February 2024-157
- March 2024-159
- April 2024-171
- May 2024-172
- Electronic library card registrations:
- July 2023-29
- August 2023-38
- September 2023-19
- October 2023-24
- November 2023-26
- December 2023-20
- January 2024-41
- February 2024-38
- March 2024-24
- April 2024-35
- May 2024-25


## May 2024 Youth Services Board Report

## Notable things to report in Youth Services:

- Michelle will be absent for the majority of this year's summer reading program. The possibility of hiring a temporary, part-time Librarian I is being explored.
- Riley, the new Youth Services part-time clerk is learning quickly.
- Summer Reading Program planning continues.
- Michelle offered a story time to 14 children from the YWCA on May 2.
- The last Project SPARK: Science Programming \& Robotics for Kids program was held on May 15. This program was very well received, and caregivers are hoping that we can offer it again in the future.
- Kelsey and Violet participated in a Family Literacy Day, hosted by the Jewish Community Center on May 22. 104 people visited the library table.
- Violet tabled at the East Learning Center's Family Fest on May 29. 30 people visited the library table.
- Attendance for in person programs:
- Borrow a Grandparent-every Monday-Friday-Average attendance of 4
- Weekly Project SPARK Robotics Club-Average attendance of 15
- Weekly Teen Thursdays-Average attendance of 4
- Weekly Tween Fridays-Average attendance of 4
- Bimonthly Therapy Dogs-Average attendance of 25
- Bimonthly LEGO Club-Average attendance of 24
- Crochet Class for Homeschoolers on May 3-Attendance of 5
- Teen D\&D on May 18-Attendance of 5
- Rainbow Pride Family Hour on May 18-Attendance of 12
- Ukrainian Story Time on May 21-Attendance of 10
- Family Movie Day: Beauty and the Beast on May 25-Attendance of 7


## Upcoming in Youth Services:

- Upcoming June programs:
- Weekly Teen Craft \& Chat
- Bimonthly LEGO Club
- Monthly Teen Dungeons \& Dragons
- Rainbow Pride Family Hour on June 15
- All Ages Pride Celebration on June 15
- Kelsey will be visiting Ben Franklin Elementary, Coolidge Elementary, and Woodrow Wilson Elementary in June to promote the summer reading program.
- Signups for the summer reading program will begin on June 17. Weekly summer reading programs all begin the first week of July.
- Our collaboration with the Office of Aging will be expanding to include new programs with our Foster Grandparents, including art classes. Foster Grandparents will also be assisting with summer programs.
- Violet will be offering a Science Fair for homeschool families in the fall.
- Kelsey will table at the Ross Park Zoo for a family event on July 13.
- Youth Services is collaborating with WSKG on a PBS Kids program on June 28.


# Respectfully submitted by Kelsey Matoushek Librarian II 

## Information Services Report

May 2024
Submitted by Judd Karlman


Percentage of May Posts by Category


- Miscellaneous

■ Hours

- What Are You Reading This Weekend?
- Adult Services

■ Youth Services

There were more Miscellaneous posts because I wasn't sure where else the cutest pet contest posts and some of the posts where Gerald the Giraffe models excellent library use. I see this as a sign that our social media team have wonderful imaginations more than anything else.


The most popular post by a wide margin was this post celebrating the newly installed model of downtown Binghamton. This post had more than 18 K impressions and more than 18 K reach. Second place had a little more than 6 K .


In the Loop: Clicks for May



I am not just getting sentimental because this is my last report for the Broome County Public Library but the fact that this team of 3 ( 4 if you count me too) has more than 200 in attendance and more than 40 programs is absolutely astounding. This is a team that also handles social media, book displays, book purchasing, outreach and web presence. There are teams with more people and with specialists doing any and/or all of the bolded tasks listed above that are not hitting these kinds of numbers.

These numbers are also in the face of the very popular yoga program being cancelled due to the instructor being out on medical leave and the coloring program only now slowly regaining its momentum due to the group dealing with grief after losing one of its elder members.

We also might want to look into asking a new member of the team to become a notary, as the demand was quite high for this service.

My suggestion moving forward would be to guide each member of the team towards hosting, at most, 1 or 2 low-impact programs that are personally important to them and/or that give them return energy on their time and effort investment. I would urge the Information Services team to continue outreach so that we would host more community organizations that want to share their educational resources to bring them to the library.

